

Our Team



Adam Coughlan
Managing Director

Adam is an investment specialist and highly technical distribution professional with deep experience spanning 22 years in the funds management industry. Adam's work has encompassed all aspects of the financial services industry, including fund raising for all major asset classes, restructuring direct property trusts, active participation on investment committees and media and public presentations. Most recently, Adam was Head of Distribution at Walsh and Co. Prior to that, Adam was Director Distribution at Ellerston Capital. Adam is dedicated to building strong relationships across wholesale and retail channels on behalf of Cambridge Investment Partner's investment management capabilities. Adam holds a Bachelor of Economics from Macquarie University.



Charlie Wapshott
Director of Distribution

Charlie has an inherent understanding of the global investment landscape, having relocated from the UK where worked for Morningstar as business development manager and most recently, for Australian Unity Investments in a similar capacity. He has extensive experience dealing with the complexities of the investment process. Charlie assists with capital raisings (initial public offerings), increasing awareness of the firm's funds through existing and new relationships, providing the investment committee with investor support and identifying strategic relationships and partners for Cambridge Investment Partners. Prior to joining Cambridge Investment Partners, Charlie was a Key Account Manager at Walsh and Company. Charlie holds a Bachelor of Science in Psychology from Oxford Brookes University and a Master of Science in Countering Organised Crime and Terrorism from University College London. He also has a Graduate Diploma in Financial Planning.



Emmanuel Vergara
Director of Distribution

Emmanuel plays an integral role in building and developing key national stockbroking and independent financial planning relationships for Cambridge Investment Partners. Complementing Emmanuel's strong business development skills is his syndication experience in equity capital markets, having successfully executed many primary and secondary capital raisings. These have included initial public offers, hybrid securities and listed investment companies. Prior to joining Cambridge Investment Partners, Emmanuel was a Key Account Manager at Walsh and Company. Emmanuel was an associate director at CBA Equities and worked in JP Morgan's Asian Equity Derivatives Group. Emmanuel holds a Bachelor of Laws and Bachelor of Business from University of Technology Sydney, and a Masters of Commerce (Finance) from The University of Sydney.



Andrew Fitzpatrick
Business Development Manager

Andrew is a distribution specialist who works with the team to cover the national broker network. Prior to joining Cambridge Investment Partners, Andrew was part of the distribution team at Walsh and Company. Before Walsh & Company, Andrew worked for Morgan Stanley in Sydney servicing both wholesale and retail clients across different products and platforms. Andrew is dedicated to continuing to build strong relationships across broker and family office networks. Andrew holds a Bachelor of Arts in Organisational Learning from University of Technology Sydney.